

Tahoe Sierra MLS - February Sales Statistics 2007

| Area | Northshore Lake Tahoe | | | West Shore Lake Tahoe | | | Alpine/Squaw TRC | | | Northstar | | | Truckee | | | Tahoe Donner | | | Lahontan | | | Other | | | Total | | |
|----------------------------------|-----------------------|-----|-----|-----------------------|-----|-----|------------------|-----|-----|-----------|-----|-----|---------|-----|-----|--------------|-----|-----|----------|-----|-----|-------|-----|-----|-------|-----|-----|
| | SF | CND | OTH | SF | CND | OTH | SF | CND | OTH | SF | CND | OTH | SF | CND | OTH | SF | CND | OTH | SF | CND | OTH | SF | CND | OTH | SF | CND | OTH |
| Active Listings 2/07 | 90 | 37 | 29 | 71 | 4 | 2 | 30 | 87 | 3 | 20 | 39 | 59 | 231 | 112 | 81 | na | na | na | 26 | 0 | 0 | 101 | 10 | 4 | 569 | 289 | 178 |
| Sold Listings 2/07 | 6 | 4 | 1 | 3 | 2 | 0 | 0 | 3 | 0 | 3 | 3 | 4 | 13 | 2 | 3 | 20 | 1 | | 0 | 0 | 0 | 3 | 0 | 0 | 48 | 15 | 8 |
| \$299,000 or less | | 1 | 1 | | | | | | | | 1 | 2 | | | 3 | | | | | | | 1 | | | 1 | 2 | 6 |
| \$300,000 - \$499,999 | 1 | 1 | | | | | | 2 | | | | 2 | 2 | | | 3 | | | | | | 1 | | | 7 | 3 | 2 |
| \$500,000 - \$699,999 | 2 | | | | 1 | | | 1 | | | | | 8 | 2 | | 8 | 1 | | | | | | | | 18 | 5 | 0 |
| \$700,000 - \$899,999 | 1 | 1 | | 2 | | | | | | 1 | | | 2 | | | 5 | | | | | | | | | 11 | 1 | 0 |
| \$900,000 - \$1,199,999 | | | | 1 | | | | | | | 2 | | 1 | | | 4 | | | | | | 1 | | | 7 | 2 | 0 |
| \$1,200,000 - \$1,499,999 | 2 | | | | | | | | | 1 | | | | | | | | | | | | | | | 3 | 0 | 0 |
| \$1,500,000 - \$1,999,999 | | | | | 1 | | | | | | | | | | | | | | | | | | | | 0 | 1 | 0 |
| \$2,000,000 - \$2,999,999 | | 1 | | | | | | | | 1 | | | | | | | | | | | | | | | 1 | 1 | 0 |
| \$3,000,000 - \$4,999,999 | | | | | | | | | | | | | | | | | | | | | | | | | 0 | 0 | 0 |
| \$5,000,000 - \$7,999,999 | | | | | | | | | | | | | | | | | | | | | | | | | 0 | 0 | 0 |
| \$8,000,000 - \$9,999,999 | | | | | | | | | | | | | | | | | | | | | | | | | 0 | 0 | 0 |
| \$10,000,000 or more | | | | | | | | | | | | | | | | | | | | | | | | | 0 | 0 | 0 |

*TSMLS information deemed reliable, but not guaranteed

Tahoe Sierra MLS - February Sold Analysis 2007

February continued

| RESID.Sold Analysis | N Shore | W Shore | Alpine/ Squaw | Northstar | Truckee | Tahoe Donner | Lahontan | Out of Area |
|---------------------|-------------|-------------|------------------|-------------|-------------|--------------|----------|-------------|
| No. of Lisitngs | 6 | 3 | 0 | 3 | 13 | 20 | 0 | 3 |
| Dollar Volume | \$5,068,000 | \$2,450,000 | | \$5,041,000 | \$8,188,460 | \$13,991,557 | | \$1,576,000 |
| Average Price | \$844,667 | \$816,667 | | \$1,680,333 | \$629,882 | \$699,578 | | \$525,333 |
| Median Price | \$712,500 | \$850,000 | | \$1,372,000 | \$580,000 | \$672,500 | | \$392,000 |
| Average DOM | 102 | 203 | | 227 | 130 | 122 | | 66 |

| CONDO. Sold Analysis | N Shore | W Shore | Alpine/ Squaw | Northstar | Truckee | Tahoe Donner | Lahontan | Out of Area |
|----------------------|-------------|-------------|------------------|-------------|-------------|--------------|----------|-------------|
| No. of Lisitngs | 4 | 2 | 3 | 3 | 2 | 1 | 0 | 0 |
| Dollar Volume | \$3,630,000 | \$2,385,000 | \$1,397,500 | \$2,215,000 | \$1,137,000 | \$665,000 | | |
| Average Price | \$907,500 | \$1,192,500 | \$465,833 | \$738,333 | \$568,500 | \$665,000 | | |
| Median Price | \$595,000 | \$1,192,500 | \$455,000 | \$965,000 | \$568,500 | \$665,000 | | |
| Average DOM | 76 | 84 | 94 | 338 | 12 | 202 | | |

| OTHER Sold Analysis | N Shore | W Shore | Alpine/ Squaw | Northstar | Truckee | Tahoe Donner | Lahontan | Out of Area |
|---------------------|----------|---------|------------------|-------------|-----------|--------------|----------|-------------|
| No. of Lisitngs | 1 | 0 | 0 | 4 | 3 | 0 | 0 | 0 |
| Dollar Volume | \$95,000 | | | \$1,455,000 | \$367,983 | | | |
| Average Price | \$95,000 | | | \$363,750 | \$122,661 | | | |
| Median Price | \$95,000 | | | \$360,000 | \$89,983 | | | |
| Average DOM | 169 | | | 250 | 98 | | | |